

## **Cowley County**

## Estimated Economic Impact of Agriculture, Food, and Food Processing Sectors 5/24/2016

Using the most recent IMPLAN data available (2014) adjusted for 2016, 23 agriculture, food, and food processing sectors were analyzed to determine their overall contribution to the Cowley County economy.<sup>1</sup>

These 23 sectors have a total direct output of approximately \$1.6 billion and support 2,858.5 jobs in Cowley County. Running the model for all 23 sectors simultaneously produces the following results:

Agriculture, Food, and Food Processing Sector Contribution to Overall Cowley County Economy								
Impact Type <sup>2</sup>	Employment	% Employment	Total Value Added <sup>3</sup>	Total Value Added % of Gross Regional Product <sup>4</sup>	Output <sup>5</sup>	Output % of Gross Regional Product		
Direct Effect	2,858.5	14.31%	\$398,919,174.16	28.68%	\$1,578,759,617.97	113.49%		
Indirect Effect	790.5	3.96%	\$60,116,135.44	4.32%	\$115,747,821.01	8.32%		
Induced Effect	566.3	2.83%	\$34,332,541.43	2.47%	\$61,030,297.35	4.39%		
Total Effect	4,215.3	21.10%	\$493,367,851.04	35.46%	\$1,755,537,736.33	126.19%		

As shown in the above table, agriculture, food, and food processing sectors support **4,215.3 jobs**, or **21.10%** of the entire workforce in the county. These sectors provide a total economic contribution of approximately **\$1.8 billion**, roughly **126.19%** of the economy.

Another metric used to calculate the importance of sectors in an economy is their value added as a percentage of GRP. Total value added by the 23 agriculture, food, and food processing sectors is approximately \$493.4 million, or 35.46% of the GRP. This indicates that personal income, business income, and taxes generated by these sectors account for 35.46% of the total economy.

The following tables document the overall summary numbers of the model, top industries affected by employment and output, and a listing of all industries that were analyzed.

<sup>1</sup> Article on building a contribution analysis in IMPLAN that avoids double counting: http://www.implan.com/index.php?option=com\_content&view=article&id=660%3A660&catid=253%3AKB33&Itemid=70

<sup>2</sup> Direct, indirect, and induced effects sum together to estimate the total economic contribution in the state. **Direct effects** capture the contribution from agricultural and food products. **Indirect effects** capture the economic benefit from farms and agricultural businesses purchasing inputs from supporting industries within the state. **Induced effects** capture the benefits created when employees of farms, agricultural businesses, and the supporting industries spend their wages on goods and services within the state.

<sup>3</sup> Value added = labor income + indirect business taxes + other property type income.

<sup>4</sup> GRP = final demand of households + governments expenditures + capital + exports - imports - institutional sales.

<sup>5</sup> Output = intermediate inputs + value added.

In the top ten agriculture, food, and food processing sectors by employment, the meat processed from carcasses sector is the top employer with **1,316 employees**. This table also shows the amount of jobs that are created by the agriculture industry in Cowley County.

Top Ten Sectors by Employment					
Sector	Total Employment	Total Output			
Meat processed from carcasses	1316.0	\$620,825,087.25			
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	794.2	\$64,013,740.40			
Flavoring syrup and concentrate manufacturing	248.5	\$674,914,846.93			
Wholesale trade	125.1	\$24,866,429.52			
Grain farming	115.3	\$31,371,626.99			
Flour milling	96.1	\$147,497,936.86			
Landscape and horticultural services	95.9	\$3,380,420.61			
Limited-service restaurants	83.4	\$6,065,214.44			
Insurance agencies, brokerages, and related activities	82.2	\$10,525,054.36			
Monetary authorities and depository credit intermediation	70.6	\$12,020,742.36			

The flavoring syrup and concentrate manufacturing sector directly contributes approximately **\$674.9 million** to the Cowley County economy. The table below also shows the amount of revenue that is generated in other industries by having a strong agriculture industry.

Top Ten Sectors by Output					
Sector	Total Employment	Total Output			
Flavoring syrup and concentrate manufacturing	248.5	\$674,914,846.93			
Meat processed from carcasses	1316.0	\$620,825,087.25			
Flour milling	96.1	\$147,497,936.86			
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	794.2	\$64,013,740.40			
Grain farming	115.3	\$31,371,626.99			
Wholesale trade	125.1	\$24,866,429.52			
Rail transportation	33.3	\$16,964,484.10			
Owner-occupied dwellings	0.0	\$14,424,426.12			
Monetary authorities and depository credit intermediation	70.6	\$12,020,742.36			
Truck transportation	67.4	\$11,049,051.26			

Below is a summary of all agriculture data with employment levels and output level. These values can tell how many jobs are represented by each agriculture, food, and food processing sector and the output they contributed to the Cowley County economy.

All Agriculture, Food, and Food Processing Sectors				
Sector	Total Employment	Total Output		
Oilseed farming	12.7	\$10,692,227.74		
Grain farming	115.3	\$31,371,626.99		
Vegetable and melon farming	0.1	\$13,693.47		
Fruit farming	1.0	\$105,658.27		
Tree nut farming	0.0	\$4,095.99		
Greenhouse, nursery, and floriculture production	4.5	\$788,429.05		
Cotton farming	7.6	\$1,856,455.15		
All other crop farming	64.0	\$3,672,985.20		
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	794.2	\$64,013,740.40		
Dairy cattle and milk production	12.0	\$4,637,690.53		
Poultry and egg production	0.5	\$397,996.54		
Animal production, except cattle and poultry and eggs	8.6	\$733,160.26		
Commercial logging	3.3	\$164,701.65		
Flour milling	96.1	\$147,497,936.86		
Confectionery manufacturing from purchased chocolate	8.6	\$6,193,274.26		
Meat processed from carcasses	1316.0	\$620,825,087.25		
Bread and bakery product, except frozen, manufacturing	18.1	\$2,047,758.50		
Frozen cakes and other pastries manufacturing	1.1	\$159,794.18		
Flavoring syrup and concentrate manufacturing	248.5	\$674,914,846.93		
Wineries	2.4	\$603,738.87		
All other industrial machinery manufacturing	3.1	\$1,020,104.95		
Veterinary services	44.8	\$3,664,194.31		
Landscape and horticultural services	95.9	\$3,380,420.61		

All 105 counties in Kansas have an IMPLAN model and an agriculture, food, and food processing contribution summary. These values do not factor in the retail environment of food sales. Food retail is important, but in order to provide the most accurate picture of what production agricultural and processing contributes to Cowley County, the retail sector was omitted.